

# BRIEF RESUME

<b>AJIT MANI</b> TF-1, "Little Pearls" 18 Lewis Road Cooke Town Bangalore 560 084 Karnataka, India	Position: Project Planning, Monitoring & Evaluation Specialist	
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## Objective:

Achievement of Organisational Goals through application of technical analysis, communication and team leadership skills

## Education

- B.A. History with Political Science and Economics, Madras University - Madras Christian College, Tamilnadu: 1967
- MBA Programme at the Indian Institute of Management, Bangalore, Karnataka. Specialisation in Agriculture and Rural Development Sector Management with a concentration in Marketing: 1983-85

## Specialised Training

- Workshop on NGO Fundraising at Noordweijkerhout, The Netherlands - 1987
- Certificate course on **STAFF APPRAISAL** conducted by INDUSTRIAL SOCIETY, London at Bangalore, Karnataka - 1988
- Course on **LFA (Logical Framework Approach)** - Resource Person: Dr. Hasan Moinuddin of PEM, Frankfurt, Germany, conducted by NORAD, Royal Norwegian Embassy, New Delhi – 1993. Please visit [www.interventions.org/workshops.html](http://www.interventions.org/workshops.html) for full list of Strategic Planning Workshops using LFA conducted.
- Workshop on **Social Marketing** at Indian Institute of Management, Bangalore. Resource Person: Dr. T.Scarlett Epstein – 1994
- Lead Auditors' Course for **Quality Systems (ISO 9000)** in Bangalore - International Register of Certificated Auditors - Worldwide Quality Management Network Ltd., London – 1997
- Workshop on **Poverty Assessment** - "Moving Out of Poverty: Understanding Growth and Freedom from the Bottom Up", led by Dr. Deepa Narayan of the World Bank at Bangkok, Thailand from 1-4 June, 2004.

## Membership of Professional Societies

- Association of Quality Systems Auditors: Membership No.244, 1998
- Member of the Institute of Management Consultants of India (IMCI): admitted 11 May 2000. Cleared CMC (Certified Management Consultant) – Eighth Certification Process conducted by IMCI in 2006

## Countries of Work Experience

- India, Bangladesh, Nepal, Sri Lanka, Cambodia, Japan, Thailand

## Experience

### Employment

TIME PERIOD	EMPLOYER	POSITION HELD AND DESCRIPTION OF DUTIES
MARCH 1992 TO PRESENT	INTERVENTION (INDIA) PVT. LTD., TF-1, Little Pearls Apartment, 18 Lewis Road, Bangalore 560 084  For more details on Intervention (India) Pvt. Ltd., please visit: <a href="http://www.interventions.org">www.interventions.org</a>	<b>Managing Director</b> - Corporate Management, Project Design, Monitoring & Evaluation, Training Specialist
DECEMBER 1989 TO MARCH 1992	SISTA'S PRIVATE LIMITED, Poonam Chambers, Dr. Annie Besant Rd., PB 9931, Shivasagar Estate, A/3, Worli, Bombay 400 018	<b>Director - Social Marketing:</b> Designing partnerships between corporates and NGOs for mutual benefit projects. Marketing Research – Managing Social Communication Campaigns, Preparation of Corporate Communications, Fundraising for NGOs
AUGUST 1986 TO DECEMBER 1989	ACTIONAID, McDonald Road, Archway, London M19 5PG	<b>Field Director - South India</b> Identification of projects for charity funding, monitoring of projects, evaluations, training of project staff, institutional capacity building. Assisting projects to become self-sustaining through "income generation" projects and market-led activities.
JUNE 1985 TO JULY 1986	PRADAN (Professional Assistance for Development Action)  3, Community Centre, Niti Bagh, New Delhi -110 049	<b>Action Consultant</b> attached to MYRADA, a large Bangalore-based NGO. Functioned as Programme Officer for the PIDOW Project, Gulbarga. Prepared Watershed Inventory for Kamalapur Watershed
JUNE 1983 TO JUNE 1985	<i>Post Graduate Programme in Management (MBA Programme) at Indian Institute of Management, Bangalore - Organisational Project, 1984: Degradation of Betta Forests in Salkani Village under guidance of Prof. Madhav Gadgil of Centre for Environmental Studies (CES) of Indian Institute of Science (IISc), Bangalore. Report published by CES, IISc (1985) and available in book and microform formats. Please see: <a href="http://www.worldcatlibraries.org/wcpa/top3mset/49da9daf4ae583cba19afeb4da09e526.html">http://www.worldcatlibraries.org/wcpa/top3mset/49da9daf4ae583cba19afeb4da09e526.html</a></i>	
JAN 1979 TO MAY 1983	<i>Walkabout: Voluntary Work with tribals in Silent Valley, Palghat District, Kerala, and Fisherfolk in Pamban Island, Ramnad District, Tamilnadu</i>	
NOV 1967 TO DEC 1978	Malayalam Plantations (UK) Ltd., 1-4 Great Tower Street, London EC3R 5AB	<b>Assistant Superintendent</b> (1967), <b>Assistant-in-Charge</b> (1974), <b>Acting Superintendent</b> (1975-78). Timber felling and sales in remote forest areas, Rubber New Planting, Re-planting, Tea Planting and Manufacture, senior management responsibility of estates with labour forces of up to 2500, with subordinate staff and executive staff. All aspects of production, labour management, Industrial Dispute negotiation, and representation in regional Planters' Associations.

## ***Guest Lectures – Public Policy***

2000/01	IMPLEMENTATION OF PUBLIC POLICY PROJECTS - "Customised Programme on Public Policy Analysis for Indian Administrative Service Officers" Guest Faculty at the Indian Institute of Management, Bangalore (IIMB). The faculty leader for this programme, for senior officers of the elite IAS was Prof. N.Naganna
19 July 2007	CHANGE FROM THE GRASSROOTS: CITIZEN INTERACTION WITH URBAN GOVERNMENT - Mid-Career Training Programme for IAS Officers (Phase III); Guest Faculty at Lal Bahadur Shastri National Academy for Administration, Mussoorie; organised by Duke University, Durham, NC 27708-0202, USA;
27 Oct 2007	MANAGEMENT OF WATER SUPPLY PROJECTS – Ecology Seminar (26-27 October 2007) organised by the Indian Army's Southern Command, Jodhpur, for senior officers of various regiments at Jodhpur on 27 October 2007.

## ***Training & Facilitation***

For the period 2005-07 only. For period 1992 to 2004, please visit:

<http://www.interventions.org/workshops.html>

### **2005**

- International Institute for Environment & Development (IIED), 3 Endsleigh Street, London WC1H ODD, UK - Review relevant and available literature on Payments for Environmental Services and in particular the current activities of WWF, CARE and IIED - 3 days, Facilitate a project planning process with stakeholders (From Guatemala, Peru, Tanzania, Philippines, Indonesia, Netherlands and London) - 3 days, Assist in the preparation of a project document to be submitted to selected donors - 3 days - 18th to 27th February 2005
- GITEC Consult GmbH, Department Agriculture and Rural Development, Bongardstr. 3, 40479 Duesseldorf, Germany - facilitation and documentation of a multi-stakeholder (NABARD, Forest Dept., GTZ, KfW, NGOs) workshop to analyse the concept and feasibility of the Indo-German Integrated Community Forest Management Programme (ICFMP), 1-5 December 2005

### **2006**

- Murray Culshaw Consulting, 314/1, Vijay Kiran, 2nd Floor, 7th Cross, Domlur Layout, Bangalore 560 071 - Training Workshop on the use of Analytic Hierarchy Process (AHP) for Prioritisation; 16 Feb 2006
- Vision 2020, The Right to Sight-INDIA, NATIONAL SECRETARIAT, # 805, R-Block, New Rajinder Nagar, New Delhi 110 060, India. Facilitation of Long Range Strategic Planning Workshop, 17-20 April 2006 at OLD ANCHOR RESORT, Cavelossim Beach, Salcete, South Goa
- ADATS/GEF/UNDP, Bagepalli, Kolar Dt., Karnataka - Strategic Planning for CDM Project involving Carbon Emission Reduction (CERs) under Kyoto Protocol; 30th April to 2nd May 2006
- ACCION FRATERNA, Anantapur/ICCO, The Netherlands, Strategic Plan and Project Plan (Workshop at Ecology Centre, Anantapur from 1-4 March 2007) for ACCION FRATERNA, February to March 2007
- ICCO, Joseph Haydnlaan 2a, 3533 AE Utrecht, The Netherlands - Consolidation of Logical Frameworks of DISHARI PARTNERS (ACCION FRATERNA, Anantapur, Andhra Pradesh; ADATS, Bagepalli, Karnataka; GRAM VIKAS, Behrampur, Orissa; PRADAN, New Delhi; SEVA MANDIR, Udaipur), Technical Inputs (Narrative & Budget) for Proposal to the European Union: April 2007
- Fida International (P.O. Box 50, FIN-00421 HELSINKI, FINLAND), 502 Friendship, 23rd Road, Bandra (W),

Mumbai 400 050 - Developing a Monitoring & Evaluation (M&E) Plan for Fida, based on existing approved Logical Frameworks of six projects (in India) to establish the Baseline showing where each project stands now in terms of expected results and achievement of Immediate Objective and Development Objective.: Consultation 11-12 June 2007; Monitoring & Evaluation Workshop for FIDA Partners at FIDA Office, Flat No: 104, 1st floor, Sonal Apartments, Sher-E-Punjab, Andheri (E), Mumbai, 7-8 August 2007

- REDS, Tumkur & Dalit Panchayat Movement; Shanti Nagar, REDS Road, S.S.Puram P.O. Tumkur, Karnataka 572 102; Solo Facilitator; Strategic Planning Workshop, from 3rd to 6th August 2007
- HANDICAP INTERNATIONAL, South Asia Regional Coordination, 3rd Floor, 10, Zamrudpur Community Centre, Kailash Colony Ext., New Delhi - 110 048, India; Solo Facilitator; Workshop for Capacity Building of Regional SARC Seminar Participants in Planning, Monitoring and Evaluation Approach, at Godawari Resort, Lalitpur District, Nepal, from 10-12 September 2007
- REDS, Tumkur & Dalit Panchayat Movement; Shanti Nagar, REDS Road, S.S.Puram P.O. Tumkur, Karnataka 572 102; Solo Facilitator; Logical Framework Workshop, September 18-20 and 24-26 September 2007
- UNDP, 55 Lodi Estate, New Delhi 110 003; Solo Facilitator; Designing and conducting a workshop (in Jaipur from 25-27 Nov 2007) leading to the development of Results Based Management (RBM) Plan for Jal Bhagirathi Foundation, Jodhpur, 23 November to 31 December 2007

### ***Research & Analysis***

- Benefit Evaluation Expert, Uttarakhand Urban Sector Development Investment Programme, Urban Development Department, Govt. of Uttarakhand, Dehradun/Wilbur Smith Associates Inc., Bangalore: [Project Number: 38272, ADB Loan Number: 2410-02] 8 Months input spread over a period of 4 years from 1 Feb 2009 to 31 March 2013
- Senior Advisor designate to the State Planning Commission, Government of Sikkim, India. Introductory visit to identify and frame issues for closer study, September 2008. Reviewing the Terms of Reference of the Commission and in addition, deriving the Strategic Priorities of the Commission under the current situation, January 2009.
- Team Leader: Benefit Monitoring & Evaluation (BME) for Urban Water Supply & Environment Improvement Programme for 4 Largest Cities of Madhya Pradesh (ADB Loan No. 2046-IND) July 2006 to 2009
- Peer Evaluator: BME for Kolkata Environment Improvement Programme (KEIP), ADB Loan No. 1813-IND. Indicators Research Design, finalisation of sampling design and data management. Time spent: Visit to Kolkata, 3-7 March 2006; Desk Research 5 days, March/April 2006.
- Monitoring & Evaluation Expert: Gangtok Water Supply & Sanitation Project, funded under the Australian Government's International Development Assistance (AUSAID) and implemented in collaboration with the Government of Sikkim (GoS) and in partnership with NGOs. Design of Survey Instruments based on Concept Framework and Project Logic. Visit to Gangtok, 15-17 September 2005; Desk Research 5 days, September 2005.
- Team Leader - Evaluation Consultant: Resettlement & Rehabilitation (R&R) Programme of Kerala State Transport Project (KSTP), WB Loan No. 4653-IND, Mid-Term Evaluation, Dec 2004 to March 2005.
- Team Leader for South India Pilot: Methodology Pilot for WORLD BANK's - "Moving Out of Poverty: Understanding Growth and Freedom from the Bottom Up", India. Field tested research technique known as "Cantril's Self-Anchoring Ladder" for assessing well-being/ ill-being in a participatory milieu. Tested

"Mixed Methods Approach" combining quantitative and qualitative techniques. 30 days June 2004

- Team Leader, Evaluation Research Consultant: Project Effects Monitoring Study for ADATS - 3rd Consortium Project - (Icco IN 094071 & EZE 20010246). Please follow link to client's website for a copy of the report: <http://www.adats.com/studies/studies/books/0824>; 30 days March/April 2004
- Team Leader, Evaluation Research Consultant: Study of the Indo-Norwegian Environmental Programme (INEP) - Extension Of Phase I in Karnataka from December 2002 to January 2003 (Dept. of Environment, Govt. of Karnataka), December 2002 To January 2003 (60 days)
- Team Leader: Participatory Poverty Assessment for 14 districts of Kerala. ADB's TA 3485-IND, October 2001 to March 2002 (6 Months). Prepared Issues Paper (Poverty) for ADB's Senior Governance Specialist, Regional and Sustainable Development Department - Presentation on 2 February 2002 to members of the Steering Committee of the Modernisation of Government Programme (MGP) in Kerala.
- Team Leader: Benefit Monitoring & Evaluation Consultant, Karnataka Urban Infrastructure Development Project (KUIDP) (ADB Loan No. 1415-IND) March 1999 to June 2003.
- Team Leader, Research Consultant: Rapid Appraisal Study on Bonded Labour for International Labour Organisation in 4 Districts of Karnataka, March 2001 To November 2001 (8 months). For further details, visit <http://labordoc.ilo.org> and do a Basic Search using key words "Ajit Mani"
- Institutional Development Expert: UNCHS/UNDP/DFID Support to the Phnom Penh Squatter Communities and Municipality for Participatory Urban Development (CMB/95/009), 1 month (Between Nov 1998 and Feb 2003)
- Consultant – Economic Analyst, and Member of DFID Team including Dr. Phil Harding, Senior Social Development Advisor and Mr. Phil Rose, Programme Manager, National and W.Bengal Programme Teams, British High Commission, New Delhi: Economic input into joint DFID/ILO appraisal of IPEC (India) 2, Contract No 149 559 010A Assessment of the economic viability and relevant aspects of DFID support to the ILO - IPEC project in India. 12 Days (Between 21 Sep to 9 Oct 1998)
- Consultant - LFA Expert and Stakeholder Facilitator to SPM Consultants, Stockholm, Sweden as directed by the Royal Swedish Embassy's SIDA: Integrated Water Resources Management Project for the Government of Rajasthan (This programme was cancelled by the Swedish Government following the Nuclear Testing at Pokhran in 1998) Two Months (23 March to 7 June 1998)

## Mentoring & Staff Development

Upward Appraisal Reports of the performance of Ajit Mani (Ministration, Maturation and Mastery) by Team Members of various teams available on request.